

Garrett Amaru

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AI Strategy & Transformation Leadership · Applied AI Architecture · Value Creation

An applied-AI leader who came up through strategy consulting and two CTO seats - equally credible setting AI strategy in an executive room and architecting the governed systems that deliver on it. I help organizations move AI from pilots and tool access to production operating change: investor-grade business cases, prioritized roadmaps, reusable workflow infrastructure, and measurable outcomes.

Roughly fourteen years across strategy consulting, startup CTO and product leadership, financial analysis, and applied AI implementation - with sector exposure across insurance and financial services, consumer and retail, pharma, infrastructure and industrial, trade and regulatory, and marketing analytics.

My differentiator is the combination most AI programs lack: consulting judgment about where AI is worth doing, the engineering depth to build it, and the validation discipline to make it trustworthy in production - governed workflows with clear owners, review gates, and measurable results, not AI theater.

SELECTED LEADERSHIP & DEPLOYMENT PROOF

- **AI strategy & prioritization:** Assess operations, score AI opportunities by impact, data readiness, and dependencies, and sequence a fundable roadmap with success metrics - demonstrated on live client engagements, not only advised.
- **End-to-end AI delivery:** Delivered an AI reporting and engagement-delivery workflow for a mid-market marketing analytics firm, reducing a roughly 100-hour process to about 40 hours while preserving analyst review - with validation gates, source-provenance checks, and adoption materials.
- **Reusable delivery infrastructure:** Built a private, plugin-based AI operating layer - hub-backed shared project state, role-separated agents, deterministic analytics held separate from agent reasoning, validation and publish gates, and audit trails - designed to compound across engagements rather than produce one-off automation.
- **Agentic / RAG architecture:** Architected multi-agent financial-analysis workflows with RAG, vector-backed retrieval, role-based agents, shared context, deterministic analytics, audit trails, and feedback loops.
- **Governed, compliance-sensitive AI:** Named inventor on a filed U.S. utility patent application for deterministic, auditable rule generation from complex regulatory text - probabilistic outputs bounded by deterministic checks, full traceability, and human review.
- **Executive leadership & value creation:** Led teams of 4-8 consultants and ran Fortune 100 workshops and C-level briefings; contributed to engagements identifying \$100M+ in economic-profit and optimization opportunities.

EXPERIENCE

Principal, AI Implementation & Workflow Architecture | Independent | Dec 2025 – Present

- Won and delivered an AI reporting and engagement-delivery workflow for a mid-market marketing analytics firm - stakeholder discovery, architecture, Python implementation, plugin packaging, validation design, stakeholder review, adoption planning, and training.
- Built the first workflow in a broader AI operating-layer roadmap: a plugin-based architecture with hub-backed shared project state, deterministic Python analytics, bounded agents, source-provenance checks, validation and publish gates, and reusable handoff patterns.
- Translate business use cases into deployment plans covering workflow discovery, data readiness, prioritization, MVP scope, dependencies, milestones, validation gates, value hypotheses, success metrics, and adoption planning.
- Reduced a roughly 100-hour engagement-delivery process to approximately 40 hours by combining deterministic analytics, bounded AI assistance, review gates, and practical handoff materials.

Chief Technology Officer / Head of Product | Enterprise Neo | Jul 2025 – Present

- Lead technology strategy, product direction, platform architecture, and engineering execution for an early-stage regulatory and tariff-intelligence platform that turns complex regulatory data into precise, auditable outputs.
- Designed and built the proprietary platform from the ground up - domain-specific processing logic, data pipelines, APIs, deterministic rule evaluation, AI-assisted workflows, and supporting infrastructure for scalable delivery.
- Named inventor on a filed U.S. utility patent application covering deterministic, auditable generation, identification, and execution of rules from complex regulatory text.
- Architected a deterministic engine for complex classification and duty scenarios with traceable, explainable outputs and production reliability in compliance-sensitive workflows.
- Set technical direction and delivery standards for vendor-led engineering teams, owning architecture and critical implementation decisions while preserving speed, quality, and continuity through shifting headcount and budget.

Co-Founder / CTO / Head of AI & Product Strategy | Granulytix | Jun 2021 – Dec 2025

- Co-founded an AI-driven financial-analysis platform and led product strategy, technical architecture, AI system design, platform development, client delivery, and commercial positioning from concept through delivery.
- Architected an LLM-based multi-agent platform - RAG pipelines, vector-backed retrieval, role-based agents, shared context management, audit trails, validation patterns, and feedback loops designed to improve output quality and governance.
- Directed client engagements from scoping through implementation; supported go-to-market through proposals, demos, requirements clarification, product positioning, and executive-level communication.
- Built and managed secure cloud infrastructure across Azure Functions, Key Vault, Redis, PostgreSQL, Terraform, and GitHub Actions, with per-client data isolation and documented security practices.

Director / Management Consultant | Galt & Company (now AlixPartners) | Director: Jan 2019 – Jun 2021

- Led teams of 4-8 consultants across strategy engagements focused on performance improvement, market dynamics, shareholder value creation, and execution planning for Fortune 100 clients.
- Contributed to engagements identifying \$100M+ in economic-profit and optimization opportunities through financially grounded recommendations, granular profitability analysis, and implementation planning.
- Ran executive workshops and C-level briefings to align stakeholders on strategic priorities, operating-model changes, initiative roadmaps, accountability mechanisms, and measurable value creation.
- Developed strategic alternatives through financial, competitive, and organizational analysis across consumer, retail, pharma, infrastructure, and industrial contexts - including direct pharma strategy work at Mylan/Upjohn and M&A/divestiture support such as Coca-Cola's North America bottler divestiture.

Senior Financial Analyst & Financial Management Program | Liberty Mutual | Jul 2012 – Oct 2015

- Completed the flagship Financial Management Program; as Senior Financial Analyst, built reinsurance forecasting models and standardized reporting infrastructure in property & casualty insurance.

SKILLS & CAPABILITIES

AI Strategy & Value Creation: AI Strategy, AI Transformation, AI Use-Case Prioritization, AI Opportunity Assessment, Investor-Grade Business Cases, Value Streams, Enterprise Value, CFO-Ready Value Framing, Granular Process Diagnosis, ROI / KPI Design, AI Maturity Assessment, Operating Model Design, Roadmaps, Adoption Planning, Business Case Development

AI Delivery & Governance: LLM Applications, Agentic Workflows, Multi-Agent Systems, RAG Architecture, Vector Retrieval, Data Infrastructure, Prompt / Workflow Design, Human-in-the-Loop Controls, AI Governance, Source Provenance, Output Validation, Evaluation Patterns, Audit Trails, Deterministic Rules, Guardrails

Technology & Platform: Python, APIs, PostgreSQL, Redis, AWS, Azure, Azure OpenAI, OpenAI, Anthropic Claude, Azure Functions, Azure Key Vault, Terraform, GitHub Actions, Cloud Infrastructure, Data Pipelines, CI/CD, Access Control, pgvector, Pinecone

Consulting & Leadership: Management Consulting, Technical Advisory, C-Suite Stakeholder Management, Executive Discovery, Client Delivery, Engagement Leadership, Reusable Delivery IP, Frameworks, Playbooks, Diagnostic Tools, Consultant Mentorship, Growth Through Delivery Quality, Financial Modeling, Strategic Alternatives

EDUCATION & CREDENTIALS

Providence College

Bachelor of Science in Finance, Economics minor

Chartered Property Casualty Underwriter (CPCU)

Filed U.S. Utility Patent Application – named inventor